

**NEWSLETTER #46**  
**1<sup>st</sup> December 2015**

**WINS celebrates our 5<sup>th</sup> Anniversary as a listed company on the Indonesian Stock Exchange (IDX) by Opening the Trading Session at the IDX on 1<sup>st</sup> December 2015**

Since listing on the stock exchange 29 November 2010, WINS net assets have grown from USD 117 million as at 31 December 2010 to USD 259 million by end September 2015. Our fleet has expanded by 30% to 77 vessels from 59 vessels in the same period.

Sugiman Layanto, Managing Director said, "Wintermar today is a much stronger business than when we were listed 5 years ago. Our high tier fleet has grown from 2 units to 12 and mid tier from 17 to 38 during the period. Through hard work and continual improvement, our management systems have been certified by Lloyds Register quality assurance for Quality, Environment and Occupational Health and Safety. Our Vessels have also worked in regional markets like India, Malaysia, Brunei, Vietnam and Myanmar.

We would like to thank our Management and staff, shareholders, clients, bankers, suppliers and all stakeholders for your support and cooperation, without whom we would not be where we are today. Despite challenging times in the current low oil price environment, we are keeping our standards high and taking steps to improve the company's resilience to weather this cyclical down turn. We remain committed to the oil service support business as we are optimistic on the future of Indonesia's oil and gas industry which still has much unexplored potential."

At the end of November 2015 our total contracts on hand totaled USD 151.5 million.

**WINS merayakan tahun ke 5 kami sebagai perusahaan tercatat di Bursa Efek Indonesia (IDX) dengan Membuka Sesi Perdagangan di IDX tanggal 1 Desember 2015**

Sejak tercatat di bursa efek pada 29 November 2010, kekayaan bersih Perseroan telah meningkat dari USD117 juta pada 31 Desember 2010 menjadi USD 259 juta pada akhir September 2015. Armada kami juga telah mengalami peningkatan sebesar 30% menjadi sejumlah 77 kapal dari 59 kapal pada periode sama.

Direktur Utama Perseroan, Sugiman Layanto, mengatakan, "Wintermar saat ini merupakan perusahaan yang lebih kuat dari 5 tahun lalu saat kami baru tercatat di bursa. Armada kami yang *high tier* telah meningkat dari sebanyak 2 unit menjadi 12, dan selama periode tersebut armada *mid tier* juga telah meningkat dari 17 menjadi 38. Melalui kerja keras dan peningkatan diri yang berkelanjutan, sistem manajemen kami telah disertifikasi oleh jaminan kualitas Lloyds Register untuk Kualitas, Lingkungan dan Kesehatan Kerja dan Keselamatan. Kapal Wintermar juga telah berkerja di pasar regional, misalnya di India, Malaysia, Brunei, Vietnam dan Myanmar.

Kami mengucapkan terima kasih kepada Manajemen dan karyawan, pemegang saham, klien, *bankers*, pemasok dan seluruh *stakeholders* kami atas semua dukungan dan kerjasama yang baik selama ini, tanpanya, kami tidak akan sampai disini. Walaupun kami sedang menghadapi situasi yang sulit dan banyak tantangan, dalam situasi harga minyak bumi yang rendah akhir-akhir ini, namun kami tetap memegang standar yang tinggi dan mengambil langkah-langkah untuk meningkatkan ketahanan Perseroan dalam menghadapi badi ini. Kami tetap berkomitmen pada usaha penyediaan layanan jasa pada sektor minyak bumi sebagaimana kami tetap optimis akan masa depan industri minyak dan gas Indonesia yang masih memiliki potensi besar untuk dieksplorasi."

Sampai dengan akhir November 2015, total kontrak yang telah diperoleh adalah sebesar USD151,5juta.

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